

GENERAL DYNAMICS

Electric Boat

November 2015

To our valued supplier:

In our continued efforts to reduce the costs associated with shipping material, Electric Boat Corporation has made revisions to our Traffic Routing Guide. These routing instructions are designed to convey to our supplier base the desired carriers with whom we have negotiated contracts. The transportation carriers listed on the Traffic Routing Guide are not just based on cost, which includes low rates and incentives, but also take into consideration service, tracking systems, and low claims ratio.

Included with this letter, and reflected on our website, are the latest routing instructions which must be adhered to. Penalties for noncompliance and the use of unapproved carriers are shown therein.

The biggest change you will see is that suppliers now have the option to ship with **UPS small parcel service**, in addition to FedEx. As with FedEx, suppliers should only ship packages under 150 pounds via UPS Ground, unless prior authorization from their EB buyer or EB Traffic is granted to ship using UPS Next Day Air. The comparable FedEx Express service, when authorized, is FedEx Priority Overnight.

Both FedEx Ground and UPS Ground service typically deliver in 1-5 business days, depending on distance to the destination. Contact your buyer for FedEx and UPS collect accounts, and note we now have collect accounts for both our primary locations at Groton CT and North Kingstown RI.

Please phone me with any questions or concerns.

Sincerely,



Michael Freitas
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Traffic Analyst Specialist
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