

INSTRUCTIONS TO BIDDERS (rev 10/10)

The following conditions pertain to your quotation. Please review them carefully. Failure to comply MAY BE CAUSE FOR REJECTION OF YOUR BID.

1) SUBMIT BID IN FORMAT AS REQUESTED

You will receive an email notifying you of a quote in either EB's SPARs or GD e-Supplier Network (ESN) systems or an Electric Boat employee may fax, mail, or call you for a quotation.

2) TIME LIMIT - NOTE: BID CLOSING DATE ON REQUEST FOR QUOTATION - BIDS RECEIVED VIA MAIL AT ELECTRIC BOAT CORPORATION MORE THAN FOUR DAYS AFTER THE BID CLOSING DATE WILL NOT BE CONSIDERED FOR AN AWARD AND WILL BE RETURNED TO YOU UNOPENED.

If you are unable to meet a bid closing date, you must request an extension of the bid due date in sufficient time for the buyer to alert all bidders that the due date has been extended. If considered necessary by Electric Boat Corporation, extensions may be granted in writing to all bidders prior to bid closing.

3) UNIT OF MEASURE

Your quotation must contain the price for each unit of measure as stated on the Request for Quotation.

4) ELECTRIC BOAT CORPORATION PART NUMBERS

"EBC P/N" denotes Electric Boat Corporation Part Number.

5) QUESTIONS AND CORRESPONDENCE

Prior to bid closing date, Electric Boat Corporation will make every effort to answer any questions concerning the RFQ requirements. All questions must be confirmed in writing. Our response (question(s) and answers(s)) will be written, with the information provided to all recipients of this RFQ.

Please direct your correspondence identified with the RFQ number through the SPARs or ESN Q&A Board.

6) CONDITIONS OF PURCHASE

The Electric Boat Corporation Conditions of Purchase applicable to your quotation, and to any Order which may result from the quote, will be as stated on this Request for Quotation and any attachment(s).

7) TRANSMISSION OF INFORMATION PROHIBITED

Transmission of any information in this Request for Quotation outside the United States, or to any foreign national, regardless of location, is expressly prohibited without the prior written consent of Electric Boat Corporation and its Customer.

8) U. S. CITIZENS/AGE LIMITATION

If the task(s) covered by this Request for Quotation will require access to Electric Boat Corporation facilities by employees, agents, or lower-tier subcontractors of the Bidder, all such persons must be citizens of the United States. In addition, no person under the age of 18 will be permitted access to EB facilities in the performance of "Work on Buyer's Premises."

9) NO OBLIGATION

By issuing this Request for Quotation, Electric Boat Corporation assumes no obligation to 1) pay any costs associated with preparation of quotations or technical proposals, or 2) to purchase any of the items offered.

10) ALTERNATES

Bidders are urged to make suggestions and alternate proposals to attain lower prices with units which will accomplish the basic objectives of the subject of the Request for Quotation. Original thinking on the part of the Bidder is encouraged to attain lower prices through modification in specifications, design, testing, delivery date, etc. An explanation should accompany any alternate bids. It should be recognized, however, that Electric Boat Corporation reserves the right to make an award either on the basis of bids which conform strictly to our specifications and requirements in all respects or on the basis of the most advantageous alternate bid. Bidder should provide a quotation in strict accordance with our specifications/requirements and, then, may also provide any alternate bid. Desired delivery date(s) are indicated on the Request for Quotation. The Buyer will consider alternate delivery date(s). In the event that Bidder cannot meet the desired date(s), Bidder should quote best delivery.

11) SPECIAL TOOLING/SPECIAL TEST EQUIPMENT

Any existing special tooling or special test equipment required to be used or to be provided for use must be identified by separate item in your quotation. Special tooling or special test equipment required to be made or to be acquired should likewise be identified. Special tooling and/or special test equipment belonging to the U. S. Government must be identified to the contract which authorized the manufacture or custody of the tooling and/or equipment.

12) BID EXPIRATION

Unless specified for a greater period of time, Bidder's proposal must be firm for a minimum of ninety (90) days from date of the receipt by Electric Boat Corporation. Bids offering less than 90 days may be considered non-responsive.

13) MILESTONE PROGRESS PAYMENTS

Bidders may request milestone progress payments in accordance with FAR guidelines when the size and expected duration of the order warrants. Such requests will not be considered as a handicap or adverse factor in the award of an order, and will not be a factor in the evaluation of bids.

14) PROPRIETARY DATA PROHIBITED

Bidders shall not provide any information to Electric Boat with the quotation which the bidder regards as proprietary or a trade secret. Refer to the article in EB Terms and Conditions entitled "Seller's Information."